

## 2023-24 Regional Demand Occupations List

7/14/23

Sorted by Occupational Title

Workforce Development Area 24 - Charlotte, Collier, Glades, Hendry, and Lee counties

Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (College Credit Certificate/Associate Degree), or 5 (Bachelor's Degree)
- 2 80 annual openings and positive growth Regionally OR 500 Statewide with 1.08% growth OR 1,200 Statewide with any positive growth
- 3 Regional Mean Wage of \$16.87/hour and Entry Wage of \$13.71/hour. State Mean Wage of \$16.62/hour and Entry Wage of \$13.51/hour.
- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$26.41/hour and Entry Wage of \$16.87/hour

SOC Code*	HSHW**	Occupation Title*	Regional				Statewide				FLDOE Training Code	In EFI Targeted Industry?	Qualifying Level***
			Annual	Annual	2021 Hourly Wage		Annual	Annual	2021 Hourly Wage				
			% Growth	Openings	Mean	Entry	% Growth	Openings	Mean	Entry			
132011	HSHW	Accountants and Auditors	1.80	478	35.71	20.83	1.43	9327	36.69	21.86	5	Yes	R
113012	HSHW	Administrative Services Managers	1.34	74	51.27	26.12	1.41	1691	51.93	27.36	5	Yes	S
493011	HSHW	Aircraft Mechanics and Service Technicians	0.58	25	N/A	N/A	1.28	1424	31.28	19.87	3	Yes	S
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	2.66	24	N/A	N/A	1.19	665	111.83	63.62	4	Yes	S
173011	HSHW	Architectural and Civil Drafters	0.00	37	N/A	N/A	1.36	831	26.84	18.87	3	Yes	S
119041	HSHW	Architectural and Engineering Managers	1.27	18	83.26	48.46	1.76	723	70.33	46.08	5	Yes	S
274011		Audio and Video Technicians	2.31	18	N/A	N/A	2.49	1013	24.05	14.84	4	No	S
493023		Automotive Service Technicians and Mechanics	0.86	484	22.53	15.04	0.33	5289	21.79	13.91	3	No	R
194021		Biological Technicians	1.86	16	N/A	N/A	1.89	566	20.84	14.82	4	Yes	S
433031		Bookkeeping, Accounting, and Auditing Clerks	0.48	643	20.43	14.06	0.22	12179	20.40	13.86	4	Yes	R
493031		Bus and Truck Mechanics and Diesel Engine Specialists	1.47	69	24.41	18.17	1.26	1594	25.08	18.05	3	No	S
533052		Bus Drivers, Transit and Intercity	0.39	31	N/A	N/A	0.73	1327	20.76	14.27	3	No	S
251011	HSHW	Business Teachers, Postsecondary	2.24	16	N/A	N/A	2.23	525	45.70	23.69	5	No	S
131020	HSHW	Buyers and Purchasing Agents	0.36	104	28.34	17.53	-0.01	2608	30.91	18.31	4	Yes	R
292031		Cardiovascular Technologists and Technicians	0.81	25	N/A	N/A	1.55	517	24.33	14.20	3	No	S
435011		Cargo and Freight Agents	2.60	25	N/A	N/A	1.39	1118	22.67	15.36	3	Yes	S
472031		Carpenters	1.44	850	20.83	15.10	0.99	6762	21.14	15.60	3	No	R
472051		Cement Masons and Concrete Finishers	2.60	198	N/A	N/A	1.41	1658	19.20	14.09	3	No	S
351011	HSHW	Chefs and Head Cooks	1.64	242	29.23	19.13	1.48	1972	28.29	16.30	3	No	R
399011		Childcare Workers (apprenticeship only)	0.64	314	13.60	11.11	1.08	5812	13.69	10.96	3	No	-
172051	HSHW	Civil Engineers	1.18	77	N/A	N/A	1.67	1642	45.22	27.52	5	Yes	S
131031	HSHW	Claims Adjusters, Examiners, and Investigators	0.18	27	N/A	N/A	0.10	2094	31.45	20.39	3	Yes	S
212011	HSHW	Clergy	1.15	99	27.14	17.75	1.03	1825	24.58	15.27	5	No	R
292010		Clinical Laboratory Technologists and Technicians	0.86	118	29.75	15.78	1.40	1891	25.13	15.26	4	No	R
532012	HSHW	Commercial Pilots	1.32	17	N/A	N/A	1.34	746	52.69	27.66	3	Yes	S
211099		Community and Social Service Specialists, All Other	1.46	22	21.82	16.56	1.56	546	21.18	15.25	5	No	S
131141	HSHW	Compensation, Benefits, and Job Analysis Specialists	1.27	14	N/A	N/A	1.47	554	28.75	19.06	4	Yes	S
131041	HSHW	Compliance Officers	1.27	90	30.05	17.86	1.15	2499	31.63	18.12	3	Yes	R
113021	HSHW	Computer and Information Systems Managers	1.64	63	N/A	N/A	1.82	2248	70.34	44.67	5	Yes	S
151241	HSHW	Computer Network Architects	N/A	N/A	N/A	N/A	1.53	685	53.64	32.80	5	Yes	S

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SOC Code*	HSHW**	Occupation Title*	Regional				Statewide				FLDOE Training Code	In EFI Targeted Industry?	Qualifying Level***
			Annual % Growth	Annual Openings	2021 Hourly Wage		Annual % Growth	Annual Openings	2021 Hourly Wage				
					Mean	Entry			Mean	Entry			
151231	HSHW	Computer Network Support Specialists	1.02	18	34.26	22.03	1.44	887	32.57	21.01	3	Yes	S
151211	HSHW	Computer Systems Analysts	1.36	53	43.21	28.56	1.45	2943	44.58	27.96	4	Yes	S
151232		Computer User Support Specialists	1.34	148	24.59	16.10	1.73	4532	24.95	15.75	3	Yes	R
474011	HSHW	Construction and Building Inspectors	-0.40	66	29.96	20.94	1.06	1468	30.12	19.06	3	Yes	S
119021	HSHW	Construction Managers	1.99	305	46.74	26.64	1.64	3377	49.89	28.74	4	No	R
131051	HSHW	Cost Estimators	1.50	128	N/A	N/A	0.90	1377	31.18	19.13	4	No	S
319091		Dental Assistants	2.35	191	21.43	16.39	1.87	3421	19.63	15.87	3	No	R
291292	HSHW	Dental Hygienists	2.39	76	37.12	31.67	1.87	1153	35.18	29.19	4	No	S
292032	HSHW	Diagnostic Medical Sonographers	1.94	39	N/A	N/A	2.45	614	34.27	26.98	3	No	S
472081		Drywall and Ceiling Tile Installers	1.85	197	N/A	N/A	1.10	788	19.61	14.00	3	No	S
119033	HSHW	Education Administrators, Postsecondary	1.75	25	N/A	N/A	1.42	1111	46.05	33.25	5	No	S
173023	HSHW	Electrical and Electronic Engineering Technologists and Technicians	N/A	N/A	N/A	N/A	1.42	782	29.33	19.14	4	Yes	S
172071	HSHW	Electrical Engineers	1.43	16	N/A	N/A	1.97	656	45.32	28.99	5	Yes	S
472111		Electricians	2.15	370	23.07	16.89	1.51	5999	23.60	16.86	3	No	R
172072	HSHW	Electronics Engineers, Except Computer	1.09	9	N/A	N/A	1.69	519	50.30	35.33	5	Yes	S
252021	HSHW	Elementary School Teachers, Except Special Education	1.43	398	31.08	22.61	1.21	6265	29.57	21.08	5	No	R
292040		Emergency Medical Technicians and Paramedics	0.73	73	25.58	19.17	1.31	959	20.94	15.46	3	Yes	S
172199	HSHW	Engineers, All Other	0.67	8	N/A	N/A	1.32	693	49.99	26.74	5	Yes	S
119013	HSHW	Farmers, Ranchers, and Other Agricultural Managers	N/A	N/A	N/A	N/A	0.10	5002	44.56	22.53	4	No	S
113031	HSHW	Financial Managers	2.04	146	61.04	32.85	2.28	3661	66.29	34.98	5	Yes	R
332011	HSHW	Firefighters	0.65	116	29.35	19.41	0.63	1626	25.71	16.59	3	No	R
471011	HSHW	First-Line Supervisors of Construction Trades and Extraction Workers	1.90	685	31.30	21.35	1.35	6420	31.74	21.04	4	No	R
371011		First-Line Supervisors of Housekeeping and Janitorial Workers	1.08	123	20.46	14.67	1.83	2885	19.74	13.88	3	No	R
371012		First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	0.65	236	23.68	16.14	1.74	1982	23.81	16.38	3	No	R
491011	HSHW	First-Line Supervisors of Mechanics, Installers, and Repairers	1.54	253	30.63	21.03	1.22	3401	31.26	20.64	3	No	R
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	-0.07	88	42.44	24.83	0.04	2634	43.82	23.51	4	Yes	S
431011	HSHW	First-Line Supervisors of Office and Administrative Support Workers	N/A	N/A	N/A	N/A	0.48	11899	29.35	18.86	4	Yes	S
511011	HSHW	First-Line Supervisors of Production and Operating Workers	1.35	136	30.16	19.35	1.09	2870	29.79	18.77	3	Yes	R
411011		First-Line Supervisors of Retail Sales Workers	0.16	739	22.70	14.57	0.02	10845	22.39	14.19	3	No	R
531047		First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo	1.07	195	26.28	17.16	1.46	4152	26.27	16.95	3	Yes	R
119051	HSHW	Food Service Managers	0.82	239	39.77	23.94	0.59	3684	35.82	19.55	4	No	R

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			Annual % Growth	Annual Openings	2021 Hourly Wage		Annual % Growth	Annual Openings	2021 Hourly Wage				
					Mean	Entry			Mean	Entry			
111021	HSHW	General and Operations Managers	1.40	876	46.29	21.44	1.36	15477	47.51	21.26	4	Yes	R
472121		Glaziers	2.44	122	N/A	N/A	2.24	869	20.39	15.29	3	No	S
271024		Graphic Designers	0.98	84	N/A	N/A	0.70	1716	25.83	16.87	4	Yes	S
499021		Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1.69	351	24.29	17.34	1.16	4213	22.52	15.77	3	No	R
533032		Heavy and Tractor-Trailer Truck Drivers	1.37	565	21.32	15.38	0.98	13002	21.62	14.92	3	Yes	R
113121	HSHW	Human Resources Managers	1.32	26	54.29	34.29	1.35	766	56.98	34.83	5	Yes	S
131071	HSHW	Human Resources Specialists	1.51	188	29.90	18.50	1.35	5002	31.42	18.49	5	Yes	R
172112	HSHW	Industrial Engineers	1.33	35	N/A	N/A	2.36	1025	44.86	30.14	5	Yes	S
499041		Industrial Machinery Mechanics	1.68	104	25.76	19.01	2.15	1828	26.07	18.12	3	Yes	R
537051		Industrial Truck and Tractor Operators	1.90	92	19.36	14.08	1.83	4759	19.30	14.88	3	Yes	R
151212	HSHW	Information Security Analysts	4.17	16	N/A	N/A	4.14	1047	49.44	30.80	3	Yes	S
413021		Insurance Sales Agents	0.93	230	N/A	N/A	1.06	5238	28.19	14.47	3	Yes	S
273091		Interpreters and Translators	2.66	12	N/A	N/A	3.15	522	24.63	13.67	4	Yes	S
252012	HSHW	Kindergarten Teachers, Except Special Education	1.42	54	N/A	N/A	1.20	979	28.39	19.71	5	No	S
292061		Licensed Practical and Licensed Vocational Nurses	1.70	236	23.75	20.33	1.57	3969	23.01	18.96	3	No	R
132072	HSHW	Loan Officers	-0.35	73	37.02	16.65	0.19	1467	35.86	17.27	4	Yes	S
131081	HSHW	Logisticians	4.61	50	26.41	16.87	1.47	932	33.32	20.00	5	Yes	S
514041		Machinists	0.68	80	N/A	N/A	1.36	1125	22.14	15.46	3	Yes	S
131111	HSHW	Management Analysts	1.76	258	47.94	21.04	1.85	8036	41.63	22.17	5	Yes	R
131161	HSHW	Market Research Analysts and Marketing Specialists	2.87	384	31.98	17.35	2.73	6860	32.99	18.28	5	Yes	R
112021	HSHW	Marketing Managers	1.43	62	N/A	N/A	1.54	1463	72.48	36.91	5	Yes	S
172141	HSHW	Mechanical Engineers	1.67	18	43.11	27.59	1.75	711	43.30	27.76	5	Yes	S
119111	HSHW	Medical and Health Services Managers	3.40	170	52.27	31.17	N/A	N/A	N/A	N/A	5	No	R
319092		Medical Assistants	2.01	580	17.80	14.42	2.34	9263	17.06	13.72	3	No	R
292098		Medical Dosimetrists, Medical Records Specialists, and Health Technologists and Technicians, All Other	1.15	115	20.96	14.81	1.38	2207	22.75	15.72	3	No	R
319093		Medical Equipment Preparers	-	90	26.17	20.22	1.51	380	18.39	14.39	3	Yes	R
499062		Medical Equipment Repairers	2.57	64	N/A	N/A	1.49	569	24.55	15.53	3	Yes	S
436013		Medical Secretaries and Administrative Assistants	1.29	273	17.38	13.72	1.50	5104	17.21	13.53	3	No	R
131121		Meeting, Convention, and Event Planners	2.21	60	N/A	N/A	1.80	1150	25.39	15.27	4	Yes	S
252022	HSHW	Middle School Teachers, Except Special and Career/Technical Education	1.45	179	31.84	24.29	1.22	2908	28.98	20.31	5	No	R

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			Annual	Annual	2021 Hourly Wage		Annual	Annual	2021 Hourly Wage				
			% Growth	Openings	Mean	Entry	% Growth	Openings	Mean	Entry			
493042		Mobile Heavy Equipment Mechanics, Except Engines	1.68	42	24.11	17.47	1.10	937	24.11	17.19	3	Yes	S
493051		Motorboat Mechanics and Service Technicians	1.79	55	N/A	N/A	1.12	507	24.18	15.78	3	Yes	S
151244	HSHW	Network and Computer Systems Administrators	0.66	41	39.27	25.13	1.34	1592	39.34	24.60	4	Yes	S
311131		Nursing Assistants	-	660	18.38	15.64	1.63	11,914	16.05	13.23	3	Yes	R
312011	HSHW	Occupational Therapy Assistants	3.14	73	N/A	N/A	3.36	588	31.43	24.74	4	No	S
472073		Operating Engineers and Other Construction Equipment Operators	1.46	248	21.10	16.01	0.96	2869	21.27	15.72	3	No	R
472141		Painters, Construction and Maintenance	1.44	498	N/A	N/A	0.95	3163	18.62	14.28	3	No	S
232011		Paralegals and Legal Assistants	1.54	213	25.29	18.23	1.80	4961	25.93	17.89	3	Yes	R
132052	HSHW	Personal Financial Advisors	0.84	96	N/A	N/A	0.57	1939	50.42	20.04	5	No	S
372021		Pest Control Workers	1.50	155	N/A	N/A	1.36	1557	18.60	13.66	3	No	S
292052		Pharmacy Technicians	0.95	152	17.68	14.03	0.96	2629	17.33	13.75	3	No	R
319097		Phlebotomists	1.51	39	N/A	N/A	2.29	1214	17.17	13.78	3	No	S
312021	HSHW	Physical Therapist Assistants	3.26	124	N/A	N/A	3.39	1330	31.22	22.28	4	No	S
291071	HSHW	Physician Assistants	3.51	50	N/A	N/A	3.99	837	50.39	28.97	5	No	S
472152		Plumbers, Pipefitters, and Steamfitters	1.65	275	23.88	16.89	1.10	3524	23.13	16.60	3	No	R
333051	HSHW	Police and Sheriff's Patrol Officers	0.63	183	30.35	21.71	0.60	3358	31.88	22.46	3	No	R
251199	HSHW	Postsecondary Teachers, All Other	1.94	121	N/A	N/A	1.47	2167	33.81	19.75	4	No	S
272012	HSHW	Producers and Directors	0.66	25	N/A	N/A	1.81	774	34.98	18.61	5	Yes	S
119141	HSHW	Property, Real Estate, and Community Association Managers	0.80	261	32.89	17.76	1.09	3497	32.01	17.33	4	No	R
273031	HSHW	Public Relations Specialists	1.30	63	29.34	17.07	1.40	1596	30.57	17.13	5	Yes	S
292034	HSHW	Radiologic Technologists and Technicians	0.94	78	29.85	23.37	1.39	1359	28.64	20.96	3	No	S
291141	HSHW	Registered Nurses	1.11	650	34.84	27.07	1.53	13568	34.62	26.50	4	No	R
291126	HSHW	Respiratory Therapists	2.56	62	N/A	N/A	3.03	742	29.37	24.46	4	No	S
472181		Roofers	3.43	546	N/A	N/A	2.35	3616	19.63	14.17	3	No	S
112022	HSHW	Sales Managers	1.42	110	N/A	N/A	1.37	2575	61.04	30.43	5	Yes	S
414012		Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Produ	1.40	512	32.95	15.58	0.83	9474	32.58	16.02	3	Yes	R
414011	HSHW	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	1.62	106	N/A	N/A	1.05	2619	43.77	21.11	3	Yes	S
252031	HSHW	Secondary School Teachers, Except Special and Career/Technical Education	1.48	211	32.76	24.79	1.22	3890	30.83	21.75	5	No	R
413031	HSHW	Securities, Commodities, and Financial Services Sales Agents	0.40	137	35.43	18.23	0.49	3393	37.75	18.80	5	No	R
492098		Security and Fire Alarm Systems Installers	0.88	48	N/A	N/A	2.00	687	22.90	16.23	3	No	S
472211		Sheet Metal Workers	2.96	92	N/A	N/A	1.43	1016	21.68	15.24	3	Yes	S

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					Mean	Entry			Mean	Entry			
119151	HSHW	Social and Community Service Managers	2.84	98	32.81	20.48	N/A	N/A	N/A	N/A	4	No	R
151256	HSHW	Software Developers and Software Quality Assurance Analysts and Testers	2.61	277	52.27	31.69	2.11	8764	52.93	32.14	5	Yes	R
252052	HSHW	Special Education Teachers, Kindergarten and Elementary School	1.53	40	N/A	N/A	1.22	615	30.63	19.78	5	No	S
211018		Substance Abuse, Behavioral Disorder, and Mental Health Counselors	2.00	95	26.13	17.17	2.37	2200	24.04	15.52	5	No	R
292055		Surgical Technologists	1.01	30	N/A	N/A	1.63	755	23.10	17.60	3	No	S
173031		Surveying and Mapping Technicians	0.56	29	21.46	15.11	1.65	717	20.52	14.73	3	Yes	S
492022		Telecommunications Equipment Installers and Repairers, Except Line Installers	0.08	84	N/A	N/A	1.41	2320	25.27	16.05	3	No	S
499052		Telecommunications Line Installers and Repairers	0.52	33	N/A	N/A	1.31	814	22.57	16.56	3	No	S
472044		Tile and Stone Setters	2.47	101	N/A	N/A	2.06	777	20.23	14.53	3	No	S
131151	HSHW	Training and Development Specialists	1.45	77	28.99	17.38	1.58	2558	29.87	17.25	5	Yes	S
113071	HSHW	Transportation, Storage, and Distribution Managers	1.68	23	43.41	24.72	1.45	757	49.75	28.08	4	Yes	S
292056		Veterinary Technologists and Technicians	2.61	90	18.81	14.73	3.10	1212	18.30	14.21	4	Yes	R
151257	HSHW	Web Developers and Digital Interface Designers	1.26	37	36.15	20.30	1.23	910	39.99	24.21	3	Yes	S
514121		Welders, Cutters, Solderers, and Brazers	1.21	106	22.83	16.88	1.35	1917	21.31	15.86	3	Yes	R

\*SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

\*\*HSHW = High Skill/High Wage.

\*\*\*Qualifying Level:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.