

**SOUTHWEST FLORIDA WORKFORCE DEVELOPMENT BOARD, Inc**

**PROGRAM YEAR JULY 1, 2023 THROUGH JUNE 30, 2024**

**FINANCIAL BUDGET**

**SOUTHWEST FLORIDA WORKFORCE DEVELOPMENT BOARD, INC.**  
**BUDGET PROGRAM YEAR 2023 – 2024**

TOTAL FUNDING	<u>\$ 12,371,000</u>
PAYROLL & BENEFITS	\$ 5,767,000
FACILITIES EXPENSE	\$ 2,253,000
EQUIPMENT EXPENSE	\$ 116,000
OPERATIONAL EXPENSE	\$ 1,007,000
AMORT/DEPR	\$ 72,000
TRAINING & SUPPORT COSTS	\$ 3,226,000
TOTAL EXPENSES	<u>\$ 12,441,000</u>

**SOUTHWEST FLORIDA WORKFORCE DEVELOPMENT BOARD, INC.  
BUDGET PROGRAM YEAR 2022 – 2023**

**Notes to 2023 – 2024 Financial Budget**

Southwest Florida Workforce Development Board, Inc., (the Board) is a not-for-profit corporation that was established in April 1997 under the laws of the State of Florida. The Board is one of twenty-four Regional Workforce Development Boards in the State of Florida providing for the development, planning, monitoring and administration of Federal and State grants.

The following grants and programs are anticipated for the period of July 1, 2023 through June 30, 2024:

A.	Workforce Innovation & Opportunity	\$ 8,350,000
B.	Welfare Transition	\$ 2,557,000
C.	Wagner Peyser	\$ 1,183,000
D.	Disaster Relief - IAN	\$ 2,518,000
E.	Veterans	\$ 130,000
F.	Facilities/Misc	\$ 1,027,000
H.	Planned Carryover 23-24	\$ 3,394,000-
	Total Revenues	\$ 12,371,000

Funding was received from the Florida Department of Economic Opportunity based on formulas derived from historical data. These approved funds are represented above as of the date presented.

Grants are subject to renewals and period amendments and require the fulfillment of certain conditions as set forth in the instrument of the grant. Failure to fulfill the conditions could result in the return of the funds to grantors. Although that is a possibility, the Board deems the contingency remote, since by accepting the contracts and their terms; it has accommodated the objectives of the grantors to the provisions of these contracts.

**SOUTHWEST FLORIDA WORKFORCE DEVELOPMENT BOARD, INC.  
BUDGET PROGRAM YEAR 2023 – 2024**

**Notes to 2023 – 2024 Financial Budget**

The Board covers Region 24 which includes Collier, Charlotte, Hendry, Glades and Lee Counties with offices at the locations shown below. Support and revenue are obtained primarily from Federal grants and State grants. The following is a list of the offices/Career Centers located in the region:

Corporate Office	6800 Shoppes at Plantation Suite 170 Fort Myers, FL 33912
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**FULL SERVICE ONE STOP CENTERS**

Fort Myers	6800 Shoppes at Plantation Suite 170 Fort Myers, FL 33912
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Naples	3050 Horseshoe Dr Naples, FL 34104
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Port Charlotte	3745 Tamiami Trail Port Charlotte, FL 33953
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Immokalee	750 South 5th Street Immokalee, FL 34142
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Clewiston	215 B South Francisco Street Clewiston, FL 33440
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**SATELLITE SERVICE CENTERS**

La Belle	921 Anvil Circle La Belle, FL 33935
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**SOUTHWEST FLORIDA WORKFORCE DEVELOPMENT BOARD, INC.  
BUDGET PROGRAM YEAR 2022 – 2023**

**Notes to 2023 – 2024 Financial Budget**

**SALARIES/WAGES:** Projected staffing for program year 23-24 is 51 FTE's. Staff will be stationed at one of the locations listed above. Performance reviews are conducted annually for all employees. Salary level is based on job classification and performance. Salary increases and adjustments are reviewed annually and only distributed once it has been determined that there are adequate funds available.

Additionally, this year's budget contains the cost related Hurricane IAN Disaster Relief wages and benefits for personnel assigned to disaster relief.

**TAXES/INSURANCE:** All statutory taxes are charged and paid as they relate to employee expenses. Group insurance is bid out annually and handled through a licensed broker for review, recommendations, implementation and year round support. Group insurance includes Medical, Dental, Basic Life, and HSA contributions in conjunction with the high deductible plan in effect. Southwest Florida Workforce Development Board complies with the ACA by offering minimum essential coverage to eligible employees. Costs for the coming year were estimated and included a 2.5% increase. An additional plan is made available with contributions for the additional cost the responsibility of the employee. Contributions for the employees are determined annually while all non employee coverage is the responsibility of the employee. AFLAC is also offered on a voluntary basis to the employees. All costs are the sole responsibility of the employee.

**FACILITY EXPENSES:** Costs are directly related to the rental, maintenance and operation of the facility and include:

- Rent – Including CAM/Utilities –
- Communications- Voice/Data/Cell
- Maintenance – External and Internal
- Insurance
- One Time Moving/F&F/Equipment

All facilities are rented to non-related parties, contracts have been negotiated with the assistance of a licensed broker for long term cost containment. All leases have provisions for termination if Federal funding is decreased or eliminated.

**SOUTHWEST FLORIDA WORKFORCE DEVELOPMENT BOARD, INC.  
BUDGET PROGRAM YEAR 2023 – 2024**

**Notes to 2023 – 2024 Financial Budget**

**EQUIPMENT EXPENSE:**

Expense is for non-capitalized equipment and furniture (less than \$ 5,000). Items are based on replacement of current pieces that have become worn with time or require needed upgrade to function efficiently. Annual review of all facilities is made and then a determination based on the use of the items, as well as their age is broken down to the required individual items needed. These include:

Laptop  
Computers  
Monitors  
Servers – Location/USE/Backup/Archives

All equipment is procured through a competitive bid process or is procured from State Contracts. In all cases cost and requirements are considered. Replace items are donated to our local partners or disposed of appropriately.

**OPERATIONAL EXPENSE:**

Include all normal costs associated with the daily operations of the business. Travel is determined using the State DEO guidelines for reimbursement and approvals, as well as, Florida Statutes regarding food and beverage restrictions for Workforce Boards. Also, prior approval policies as required by DEO are used in conjunction with certain types of expenses. Operations expenses includes but are not limited to:

Travel  
Insurance-General  
Business Development for Employment & Training  
Office Needs  
Printing, Postage  
Fees – Audit/Monitoring/Legal  
Equipment leases – Postage/Copiers/etc

**SOUTHWEST FLORIDA WORKFORCE DEVELOPMENT BOARD, INC.  
BUDGET PROGRAM YEAR 2023 – 2024**

**Notes to 2023 – 2024 Financial Budget**

**TRAINING & SUPPORT:**

Client support services include payment for daily expenses as well as issuance of gas cards as determined by policy and guidelines. Cards are audited through out the year. Minimal cards are kept on hand for security reasons.

ITA Training for clients, has been budgeted at 57% of the dollars awarded for the current program year as well as carryover from the prior program year. These dollars are designated for training, upgrading of skills and review of techniques for obtaining full time employment. They include direct training costs as well as costs for staff associated with the ITA.

Expenses also include the cost of On the Job Training and Intern programs designed to provide the needed experience in order to gain full time employment.

To carry out its training programs, the organization may enter into an individual training account (Vouchers) with local colleges and other training vendors. The ITA voucher states that the Board will cover the cost of tuition, books, uniforms, tools, etc. needed by the client for training.

**Southwest Florida Workforce Development Board**  
**Program Year 07/01/23 - 06/30/24**  
**Consolidated Budget**

	Operations	Facilities	Total
4000 Grants-Federal	15,262,441.46	-	15,262,441.46
4001 Grants-Other	60,000.00	443,005.91	503,005.91
4035 Rental Income	-	-	-
Planned Carryover for 24-25	(3,380,678.09)	-	(3,380,678.09)
2-125 Planned De-Obligations 23-24	(13,774.69)	-	(13,774.69)
Total Revenue	<u>11,927,988.68</u>	<u>443,005.91</u>	<u>12,370,994.59</u>
<b>Payroll and Benefits</b>			
5000 Salaries	3,223,404.12	-	3,223,404.12
5000-1 Allow-Car	12,000.00	-	12,000.00
5005 Salaries-Temp	1,504,412.90	-	1,504,412.90
5005-1 Benefits-Temp	179,774.19	-	179,774.19
5020 Salaries-PLT Payoff	35,457.45	-	35,457.45
5030 Taxes-Federal	246,590.42	-	246,590.42
5035 Taxes-State	1,505.00	-	1,505.00
5040 W/C	27,232.21	-	27,232.21
5055 Grp Ins	<u>536,343.72</u>	<u>-</u>	<u>536,343.72</u>
	5,766,720.01	-	5,766,720.01
<b>Facilities</b>			
5200 Facility Admin	-	33,000.00	33,000.00
5300 RENT	1,668,434.91	-	1,668,434.91
5305 FACILITIES EXPENSE	6,000.00	1,500.00	7,500.00
5310 UTILITIES	28,500.00	29,532.00	58,032.00
5320 COMMUNICATIONS-Voice	16,982.76	-	16,982.76
5325 COMMUNICATIONS-Cell	9,120.00	-	9,120.00
5350 COMMUNICATIONS-Data	129,478.68	-	129,478.68
5330 OFF REPAIR MAINT	6,500.00	5,700.00	12,200.00
5332 LAWN MAINTENANC	-	16,335.85	16,335.85
5335 PEST CONTROL EX	-	4,536.00	4,536.00
5337 JANITORIAL SERV	16,000.00	84,286.20	100,286.20
5340 INSURANCE-BLDG	30,757.49	50,931.66	81,689.15
5345 INTEREST	-	73,809.81	73,809.81
5365 BLDG R&M	5,750.00	26,772.00	32,522.00
5375 DISPOSAL	<u>1,150.00</u>	<u>8,070.00</u>	<u>9,220.00</u>
	1,918,673.84	334,473.53	2,253,147.36
<b>Equipment</b>			
5360 EQUIP-FF-OFF-IT (NOT CAPITAL)	<u>98,458.00</u>	<u>18,000.00</u>	<u>116,458.00</u>
	98,458.00	18,000.00	116,458.00
<b>Operational Costs</b>			
5050 TRAVEL	20,550.00	-	20,550.00
5057 DRUG SCREENING	28,099.00	-	28,099.00
5058 BACKGROUND	40,100.00	-	40,100.00
5060 STAFF DEVELOP	32,509.00	-	32,509.00
5065 TUITION RE-IM	15,000.00	-	15,000.00
5082 DEO - STAFF TRA	12,050.00	-	12,050.00
5083 TRAVEL-NON STAFF	2,500.00	-	2,500.00
5087 WEB SITE SVC	20,854.97	-	20,854.97
5100 CONF. & MEET.	26,000.00	20,000.00	46,000.00
5341 INSURANCE	32,549.72	5,663.14	38,212.86
5355 SOFTWARE & SUPP.	44,633.94	-	44,633.94
5361 EQUIPMENT LEASE	29,620.68	-	29,620.68
5362 EQUIP REPMINT	1,750.00	-	1,750.00
5366 DISASTER EXPENSES	420,732.04	-	420,732.04
5370 OFFICE SUPPLIES	21,500.00	-	21,500.00
5390 POSTAGE	4,475.00	-	4,475.00
5400 PRINTING & PUBL	9,050.00	-	9,050.00
5410 LEGAL FEES	30,000.00	10,000.00	40,000.00
5420 AUD&MONIT	132,500.00	1,500.00	134,000.00
5430 DUES & SUBSCRIP	12,600.00	-	12,600.00
5440 OUTREACH	18,000.00	-	18,000.00
5450 BANK CHARGES	10,800.00	-	10,800.00
5490 BUSINESS DEVELOPMENT	2,250.00	-	2,250.00
5500 WKFCF BD EXP	2,500.00	-	2,500.00
5501 Funding Decisions	-	-	-
	970,624.35	37,163.14	1,007,787.50
<b>Training &amp; Support</b>			
5593 Training-Educational	12,000.00	-	12,000.00
5601 Training-Teen Pregnancy	-	-	-
5608 Transportation	24,350.00	-	24,350.00
5609 Support Services-Non youth	2,725.00	-	2,725.00
5610 Training-OJT	54,350.00	-	54,350.00
5632 Support Services-	1,400.00	-	1,400.00
5754 Stipends	-	-	-
5760 Contracts-Evaluations	50,000.00	-	50,000.00
5904 Intensive Services	49,000.00	-	49,000.00
5905 Training-Internships	-	-	-
5906 Training-Non ITA	25,000.00	-	25,000.00
5907 Training-OSY	400,000.00	-	400,000.00
5908 Training-1SY	11,500.00	-	11,500.00
5909 Training-ITA	1,665,589.81	-	1,665,589.81
5960 Training-Work Experience-Summer	<u>930,000.00</u>	<u>-</u>	<u>930,000.00</u>
	3,225,914.81	-	3,225,914.81
Total Expenses	<u>11,980,391.01</u>	<u>389,636.67</u>	<u>12,370,027.68</u>
5999 ICR-Operations	-	-	-
ICR-Facilities	(52,484.06)	52,484.06	-
ICR-Programs	(0.00)	-	(0.00)
DEPR/AMORT	-	71,708.86	71,708.86
Total Expenses	<u>11,927,906.95</u>	<u>513,829.59</u>	<u>12,441,736.54</u>
Net	<u>81.74</u>	<u>(70,823.68)</u>	<u>(70,741.94)</u>

**Southwest Florida Workforce Development Board**  
**Program Year 07/01/23 - 06/30/24**  
**Budget - Immokalee**

	<u>Imm-Bldg</u>
4035 Rents Received	443,005.91
4010 Program Income	
<b>Total Revenue</b>	<u>443,005.91</u>

Payroll and Benefits

5000 Salaries	-
5030 Taxes	-
5035	-
5040 W/C	-
5055 Grp Ins	-
ST	<u>-</u>

Facilities

5200 Facility Admin	33,000.00
5300 RENT	-
5305 FACILITIES EXPENSE	1,500.00
5310 UTILITIES	29,532.00
5320 COMMUNICATIONS-Voice	-
5325 COMMUNICATIONS-Cell	-
5350 COMMUNICATIONS-Network	-
5330 OFF REPAIR MAINT	5,700.00
5332 LAWN MAINTENANC	16,335.85
5335 PEST CONTROL EX	4,536.00
5337 JANITORIAL SERV	84,286.20
5340 INSURANCE-BLDG	50,931.66
5345 Interest Expense	73,809.81
5365 Bldg REP&MNT	26,772.00
5375 DISPOSAL	8,070.00
ST	<u>334,473.53</u>

Equipment

5360 EQUIP-FF-OFF-IT (NOT CAPITAL)	18,000.00
	<u>18,000.00</u>

Operational Costs

5050 TRAVEL	-
5057 DRUG SCREENING	-
5058 BACKGROUND	-
5060 STAFF DEVELOP	-
5065 TUITION RE-IM	-
5082 AWI - STAFF TRA	-
5087 WEB SITE SVC	-
5100 CONF. & MEET.	20,000.00
5341 INSURANCE-GEN	5,663.14
5355 SOFTWARE &SUPP.	-
5361 EQUIPMENT LEASE	-
5362 EQUIP REP&MNT	-
5370 OFFICE SUPPLIES	-
5390 POSTAGE	-
5400 PRINTING & PUBL	-
5410 LEGAL FEES	10,000.00
5420 AUD&MONIT	1,500.00
5430 DUES & SUBSCRIP	-
5440 OUTREACH	-
5450 BANK CHARGES	-
5490 BUSINESS DEVELOPMENT	-
5500 WKFCG BD EXP	-
5501 Funding Decisions	-
ST	<u>37,163.14</u>

Training & Support

5593 Training-Educational	-
5601 Training-Teen Pregnancy	-
5608 Transportation	-
5609 Support Services-Non youth	-
5610 Training-OJT	-
5904 Intensive Services	-
5905 Training-Internships	-
5906 Training-Non ITA	-
5907 Training-OSY	-
5908 Training-Younger Youth-DG	-
5909 Training-ITA	-
5960 Training-Summer	-
ST	<u>-</u>

Total Expenses 389,636.67

5363 Depr/Amort	71,708.86
5999 Indirect Cost Allocation	52,484.06

ST Expenses 513,829.59

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Net 23-24 (70,823.68)

**Southwest Florida Workforce Development Board**  
**Program Year 07/01/23 - 06/30/24**  
**Budget Operations**

4000	Grants-Federal	15,262,441.46
4001	Grants-Non Federal	60,000.00
4035	Rental Income-Immokalee	
	Planned Carryover for 24-25	(3,380,678.09)
	Planned De-Obligations 23-24	(13,774.69)
	<b>Total Revenue</b>	<b>11,927,988.68</b>

		One Stop Operations								
		Indirect	Plant/FM	Naples	Port Charlotte	Clewiston	Immokalee	La Belle	Dest. Grad.	
<b>Payroll and Benefits</b>										
5000	Salaries	3,223,404.12	676,192.44	1,708,917.92	203,051.52	177,559.20	159,867.76	176,576.40	121,238.88	
5000-1	Allow-Car	12,000.00	12,000.00	-	-	-	-	-	-	
5005	Salaries-Temp	1,504,412.90	-	1,143,079.41	136,353.73	224,979.76	-	-	-	
5005-1	Benefits-Temp	179,774.19	-	136,595.60	16,293.99	26,884.61	-	-	-	
5020	Salaries-PLT Payoff	35,457.45	35,457.45	-	-	-	-	-	-	
5030	Taxes-Federal	246,590.42	51,728.72	130,732.22	15,533.44	13,583.28	12,229.88	13,508.09	9,274.77	
5035	Taxes-State	1,505.00	210.70	842.80	120.40	90.30	90.30	90.30	60.20	
5040	W/C	27,232.21	6,090.35	14,184.02	1,685.33	1,473.74	1,326.90	1,465.58	1,006.28	
5055	Grp Ins	536,343.72	46,381.32	328,226.88	39,244.92	35,676.72	35,676.72	35,676.72	15,460.44	
		5,766,720.01	828,060.98	3,462,578.85	412,283.33	480,247.61	209,191.57	227,317.10	147,040.58	
<b>Facilities</b>										
5200	Facility Admin	-	-	-	-	-	-	-	-	
5300	RENT	1,668,434.91	117,905.59	668,131.70	202,411.26	293,447.88	67,165.92	282,476.40	36,896.16	
5305	FACILITIES EXPENSE	6,000.00	1,500.00	1,500.00	1,000.00	1,000.00	500.00	-	500.00	
5310	UTILITIES	28,500.00	-	-	-	14,400.00	7,800.00	-	6,300.00	
5320	COMMUNICATIONS-Other	16,982.76	2,530.92	1,617.24	1,543.44	4,015.68	1,561.68	2,780.40	2,933.40	
5325	COMMUNICATIONS-Cell	9,120.00	1,680.00	5,040.00	-	600.00	-	-	600.00	
5350	COMMUNICATIONS-NTWK	129,478.68	9,437.54	56,128.06	16,415.16	15,982.32	10,712.28	19,351.44	1,451.88	
5330	OFF REPAIR MAINT	6,500.00	1,500.00	1,500.00	1,000.00	1,000.00	1,000.00	-	500.00	
5332	LAWN MAINTENANC	-	-	-	-	-	-	-	500.00	
5335	PEST CONTROL EX	-	-	-	-	-	-	-	-	
5337	JANITORIAL SERV	16,000.00	75.00	2,125.00	2,500.00	3,500.00	-	-	7,800.00	
5340	INSURANCE-BLDG	30,757.49	-	16,893.41	8,424.58	2,918.75	1,260.37	-	1,260.37	
5345	Interest Expense	-	-	-	-	-	-	-	-	
5365	Bldg R & M	5,750.00	1,500.00	1,500.00	750.00	750.00	750.00	-	500.00	
5375	DISPOSAL	1,150.00	250.00	500.00	100.00	100.00	100.00	-	100.00	
		1,918,673.84	136,379.06	754,935.40	234,144.44	337,714.63	90,850.25	304,608.24	58,841.81	
									1,200.00	
<b>Equipment</b>										
5360	EQUIP-FF-OFF-IT (NOT CAPITAL)	98,458.00	20,542.00	43,373.00	9,694.00	7,783.00	7,783.00	5,872.00	3,411.00	
		98,458.00	20,542.00	43,373.00	9,694.00	7,783.00	7,783.00	5,872.00	3,411.00	
<b>Operational Costs</b>										
5050	TRAVEL	20,550.00	11,000.00	5,000.00	500.00	500.00	750.00	500.00	500.00	
5057	DRUG SCREENING	28,099.00	1,850.00	14,444.00	3,250.00	3,611.00	1,444.00	2,347.00	903.00	
5058	BACKGROUND	40,100.00	1,850.00	21,111.00	4,750.00	5,278.00	2,111.00	3,431.00	1,319.00	
5060	STAFF DEVELOP	32,509.00	4,326.84	18,028.49	2,884.56	1,442.28	1,442.28	2,163.42	721.14	
5065	TUITION RE-IM	15,000.00	15,000.00	-	-	-	-	-	-	
5082	DEO - STAFF TRA	12,050.00	-	250.00	750.00	250.00	4,800.00	5,500.00	500.00	
5083	TRAVEL-NON STAFF	2,500.00	-	1,899.54	226.59	373.87	-	-	-	
5087	WEB SITE SVC	20,854.97	-	10,218.94	3,128.25	2,502.60	1,876.95	2,502.60	625.65	
5100	CONF. & MEET.	26,000.00	6,500.00	8,750.00	2,500.00	2,500.00	2,500.00	2,500.00	750.00	
5341	INSURANCE	32,549.72	7,297.29	17,497.36	3,013.88	3,018.91	1,021.16	-	701.12	
5355	SOFTWARE & SUPP.	44,633.94	4,550.00	19,523.53	5,976.59	4,781.27	3,585.95	4,781.27	1,195.32	
5361	EQUIPMENT LEASE	29,620.68	665.76	18,509.16	3,365.76	2,400.00	2,340.00	2,340.00	240.00	
5362	EQUIP REPMNT	1,750.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	
5366	DISASTER EXPENSES	420,732.04	-	319,679.61	38,133.40	62,919.03	-	-	-	
5370	OFFICE SUPPLIES	21,500.00	3,500.00	9,000.00	2,500.00	2,100.00	1,750.00	1,250.00	500.00	
5390	POSTAGE	4,475.00	1,750.00	1,750.00	150.00	175.00	350.00	150.00	150.00	
5400	PRINTING & PUBL	9,050.00	1,250.00	6,000.00	350.00	350.00	450.00	500.00	150.00	
5410	LEGAL FEES	30,000.00	30,000.00	-	-	-	-	-	-	
5420	AUD&MONIT	132,500.00	-	64,925.00	19,875.00	15,900.00	11,925.00	15,900.00	3,975.00	
5430	DUES & SUBSCRIP	12,600.00	5,325.00	4,725.00	1,200.00	650.00	200.00	400.00	100.00	
5440	OUTREACH	18,000.00	11,000.00	3,000.00	1,750.00	750.00	1,500.00	-	-	
5450	BANK CHARGES	10,800.00	-	5,292.00	1,620.00	1,296.00	972.00	1,296.00	324.00	
5490	BUSINESS DEVELOPMENT	2,250.00	-	2,250.00	-	-	-	-	-	
5500	WKFCF BD EXP	2,500.00	2,500.00	-	-	-	-	-	-	
5501	Funding Decisions	-	-	-	-	-	-	-	-	
ST		970,624.35	108,614.88	552,103.63	96,174.03	111,047.95	39,268.34	45,811.29	11,914.22	
									5,690.00	
<b>Training &amp; Support</b>										
5593	Training-Non ITA	12,000.00	-	9,000.00	-	3,000.00	-	-	-	
5601	Training-Teen Pregnancy	-	-	-	-	-	-	-	-	
5608	Transportation	24,350.00	-	14,500.00	750.00	2,500.00	5,500.00	1,000.00	100.00	
5609	Support Services	2,725.00	-	100.00	-	1,250.00	750.00	-	-	
5610	Training-OJT	54,350.00	-	35,600.00	14,500.00	-	4,250.00	-	625.00	
5632	Support Services-Stipends	1,400.00	-	250.00	250.00	250.00	250.00	250.00	150.00	
5754	Stipends	-	-	-	-	-	-	-	-	
5760	Contracts-Evaluations	50,000.00	-	24,500.00	7,500.00	6,000.00	4,500.00	6,000.00	1,500.00	
5904	Intensive Services-WE	49,000.00	-	16,500.00	-	-	32,500.00	-	-	
5905	Training-Internships	-	-	-	-	-	-	-	-	
5906	Training-Non ITA	25,000.00	-	25,000.00	-	-	-	-	-	
5907	Training-OSY	400,000.00	-	20,000.00	15,000.00	40,000.00	180,000.00	145,000.00	-	
5908	Training-ISY	11,500.00	-	-	-	-	-	-	-	
5909	Training-ITA	1,665,589.81	-	943,834.23	222,078.64	166,558.98	166,558.98	166,558.98	11,500.00	
5960	Training-Work Experience-Summer	930,000.00	-	527,000.00	124,000.00	93,000.00	93,000.00	93,000.00	-	
		3,225,914.81	-	1,616,284.23	384,078.64	312,558.98	487,308.98	411,808.98	1,750.00	
			10.05%							
	<b>Total Expenses</b>	11,980,391.01	1,093,596.92	6,429,275.11	1,136,374.45	1,249,352.18	834,402.13	995,417.61	75,917.03	
				60.0%	10.6%	11.7%	7.8%	9.3%	0.7%	
5999	ICR-Operations	-	-	-	-	-	-	-	-	
	ICR-Facilities	(52,484.06)	(52,484.06)	-	-	-	-	-	-	
	ICR-Programs	(0.00)	(1,041,112.86)	624,360.07	110,355.65	121,327.15	81,030.50	96,667.04	7,372.46	
		-	-	-	-	-	-	-	-	
	<b>Total Expenses</b>	11,927,906.95	(0.00)	7,053,635.78	1,246,730.20	1,370,679.44	915,432.71	1,092,084.74	83,289.50	
									166,055.58	
Net										



**A**      **Wagner Peyser Funds**

DEO Prelim Allocation	1,738,642.00
Blue-Salaries-PY-22-23	823,406.00
SWB-Increase 10%	<u>82,340.60</u>
	905,746.60

Net Pass Thru                      832,895.40

**B**      **DVOP**

NFA-42353:10/22-12/24

**DO NOT RECEIVE ANNUAL ALLOCATION**

Monthly	7,600.00
23-24 Funding Projection	91,200.00

**C**      **LVER**

NFA-42222:10/22-12/24

**DO NOT RECEIVE ANNUAL ALLOCATION**

Monthly	3,300.00
23-24 Funding Projection	39,600.00

**USDOL Allotments**                      **(23 vs 22)**

WIOA-A	-8.410%
WIOA-DW	-8.290%
WIOA-Y	-8.570%
WP	-0.230%

**Southwest Florida Workforce Development Board**  
**Program Year 2023 - 2024**  
**Preliminary Budget - Revenue**  
**Planned Carryover 24-25**

Grant	Description		GL	Amt
<b>Planned Carryover for 24-25</b>				
DEO-23	Wagner Peyser	40.0%	4000	(333,158.00) (will cover DV/LV/SNAP)
WIA-24	WIOA-A-23-24	26.0%	4000	(539,052.80)
WID-24	WIOA-DW-23-24	94.4%	4000	(1,626,123.94)
WIY-24	WIOA-Youth-23-24	28.9%	4000	(532,343.34)
WTSP-23	TANF-22-23		4000	(350,000.00)
				(3,380,678.09)
<b>Planned De-Obligations 23-24</b>				
RCP-21	Rapid Credentialing Program		4000	
TAC-21	TAA-Case Mgmt-22		4000	(4,247.09)
TAT-21	TAA - Training - 22		4000	(9,527.60)
				(13,774.69)

Southwest Florida Workforce Development Board  
Budget Comparison

	Original Budget- PY 2023-2024	Original Budget- PY 2022-2023	Original Budget- PY 2021-2022	Original Budget- PY 2020-2021	Original Budget- PY 2019-2020	Original Budget- PY 2018-2019	Original Budget- PY 2017-2018	Original Budget- PY 2016-2017	Original Budget- PY 2015-2016	Original Budget- PY 2014-2015
<b>Operating Revenues</b>										
Funding	11,927,988.68	10,978,372.62	10,762,126.53	10,921,593.13	13,143,586.48	13,941,880.25	13,805,170.75	17,996,424.19	18,538,039.62	16,097,711.84
Rental Income	443,005.91	139,488.17	515,612.12	517,268.31	219,926.00	219,926.00	144,373.76			221,515.49
<b>Total Operating Revenues</b>	<b>12,370,994.59</b>	<b>11,117,860.79</b>	<b>11,277,738.65</b>	<b>11,438,861.44</b>	<b>13,363,512.48</b>	<b>14,161,806.25</b>	<b>13,949,544.51</b>	<b>17,996,424.19</b>	<b>18,538,039.62</b>	<b>16,319,227.33</b>
<b>Operating Expenditures</b>										
<b>Payroll &amp; Benefits</b>										
Salaries	3,270,861.57	4,052,938.45	4,476,286.26	4,571,216.08	4,883,442.32	4,728,294.07	4,838,585.70	6,088,068.21	6,205,811.20	5,107,853.02
Salaries-Temp	1,684,187.10	-	607,390.00							
Payroll Taxes	248,095.42	310,856.19	350,356.40	366,667.95	377,736.94	359,546.13	373,637.81	475,350.32	487,136.12	419,910.76
Worker's Comp	27,232.21	33,639.39	118,600.03	109,401.71	97,724.03	200,905.41	19,077.43	20,166.02	16,482.27	12,886.64
Group Insurance	536,343.72	657,028.22	709,949.35	691,992.56	767,041.10	805,573.19	782,457.42	816,719.85	758,699.49	702,476.15
<b>Total Payroll &amp; Benefits</b>	<b>5,766,720.01</b>	<b>5,054,462.25</b>	<b>6,262,582.04</b>	<b>5,739,278.30</b>	<b>6,125,944.39</b>	<b>6,094,318.81</b>	<b>6,013,758.36</b>	<b>7,400,304.39</b>	<b>7,468,129.08</b>	<b>6,243,126.56</b>
<b>Facilities Expense</b>										
Rent	1,668,434.91	1,683,670.74	1,645,244.22	1,758,972.83	1,538,750.86	1,676,184.29	1,581,069.79	1,408,401.20	1,477,468.75	1,374,282.39
Facilities Expense	40,500.00	64,000.00	60,000.00	45,000.00	213,600.00	85,000.00	38,000.00	30,000.00		21,000.00
Utilities	58,032.00	52,212.00	107,200.00	96,250.00	109,890.00	93,540.00	65,580.00	58,800.00	40,200.00	50,160.00
Communications	155,581.44	182,484.96	153,069.40	151,694.87	207,794.46	190,421.12	147,800.00	258,855.86	226,540.04	147,714.74
Office R&M	12,200.00	41,200.00	31,300.00	15,950.00	25,500.00	19,000.00	6,050.00	21,500.00	32,200.00	27,450.00
Lawn	16,335.85	17,720.00	19,800.00	19,200.00	18,950.00	18,350.00	19,100.00	14,560.00	13,560.00	19,560.00
Pest	4,536.00	4,200.00	4,800.00	4,800.00	4,200.00	4,200.00	3,650.00	2,200.00	1,900.00	1,900.00
Janitorial	100,286.20	88,737.28	103,668.52	88,468.52	93,000.00	87,000.00	81,000.00	70,400.00	74,500.00	74,500.00
Insurance	81,689.15	34,144.10	30,083.50	24,991.59	22,999.94	38,212.69	42,278.40	20,406.25	27,504.57	55,999.69
Interest	73,809.81	84,000.00	79,000.00	96,040.00	89,000.00	89,000.00	89,000.00	89,000.00	99,200.00	99,200.00
Building R&M	32,522.00	65,772.00	106,272.00	100,522.00	198,010.00	185,010.00	238,160.00	46,760.00	46,260.00	88,260.00
Disposal	9,220.00	12,820.00	9,840.00	4,050.00	24,690.00	24,690.00	8,200.00	14,870.00	9,417.00	12,100.00
<b>Total Facilities Expense</b>	<b>2,253,147.36</b>	<b>2,330,961.08</b>	<b>2,350,277.64</b>	<b>2,405,939.81</b>	<b>2,546,385.26</b>	<b>2,510,608.11</b>	<b>2,319,888.18</b>	<b>2,035,753.31</b>	<b>2,048,750.36</b>	<b>1,972,126.83</b>
<b>Equipment Expense</b>										
Equipment Purchases	116,458.00	103,349.00	118,500.00	90,795.00	83,475.00	108,390.00	56,820.00	61,886.00	100,895.00	60,490.00
<b>Total Equipment Expense</b>	<b>116,458.00</b>	<b>103,349.00</b>	<b>118,500.00</b>	<b>90,795.00</b>	<b>83,475.00</b>	<b>108,390.00</b>	<b>56,820.00</b>	<b>61,886.00</b>	<b>100,895.00</b>	<b>60,490.00</b>
<b>Operational Expense</b>										
Travel	20,550.00	65,800.00	37,500.00	53,450.00	66,709.00	68,500.00	57,700.00	158,119.50	191,266.00	121,314.00
HR Expense	83,199.00	28,100.00	20,050.00	14,150.00	10,175.00	13,475.00	9,200.00	16,275.00	13,920.00	9,000.00
Staff Development	32,509.00	37,750.00	62,500.00	18,500.00	14,120.00	22,850.00	16,500.00	30,250.00	18,250.00	29,000.00
DEO-Expense	14,550.00	11,250.00	5,500.00	18,500.00	11,250.00	30,000.00	17,750.00	16,000.00	10,500.00	10,500.00
Web Costs	20,854.97	1,000.00	11,100.00	16,250.00	26,050.00	27,250.00	24,970.00	28,955.00	20,100.00	
Conference&Meetings	46,000.00	72,000.00	109,750.00	47,300.00	88,975.00	104,600.00	90,100.00	109,375.00	116,400.00	103,500.00
Insurance-General	38,212.86	41,172.95	30,532.00	27,231.00	30,695.00	34,935.24	30,885.61	33,312.00	53,576.46	47,129.08
Software Expense	44,633.94	64,392.16	55,134.04	27,600.00	21,400.00	37,300.00	119,550.00	24,214.44	39,425.00	34,500.00
Equipment Lease	29,620.68	28,063.70	29,172.80	35,674.04	36,094.65	37,141.90	39,600.00	64,184.64	46,723.25	39,281.10
Equipment R&M	1,750.00	9,000.00	1,750.00	1,750.00	1,000.00	1,000.00	3,750.00	17,500.00	2,849.42	4,809.22
Disaster Expense	420,732.04	-	-	-	-	-	-	-	-	-
Office Supplies	21,500.00	31,500.00	30,850.00	22,480.00	25,980.00	50,850.00	52,000.00	74,812.50	70,800.00	89,000.00
Postage	4,475.00	7,500.00	5,750.00	4,130.00	8,680.00	8,180.00	8,180.00	19,750.00	15,000.00	26,500.00
Printing	9,050.00	16,700.00	10,450.00	15,200.00	18,500.00	23,150.00	15,650.00	25,400.00	27,750.00	36,000.00
Legal	40,000.00	45,000.00	35,400.00	26,500.00	71,000.00	30,000.00	21,500.00	36,000.00	54,000.00	50,500.00
Audit-Monitor Expense	134,000.00	139,850.00	147,350.00	136,850.00	134,750.00	150,000.00	143,000.00	155,375.00	166,550.00	160,250.00
Dues-Fees	12,600.00	38,025.00	7,825.00	3,539.00	14,389.00	11,639.00	11,639.00	18,348.00	20,963.00	25,715.00
Outreach	18,000.00	13,000.00	14,250.00	11,000.00	14,750.00	15,000.00	8,250.00	17,345.00	19,845.00	35,000.00
Bank Expense	10,800.00	8,400.00	8,400.00	7,200.00	12,500.00	25,000.00	10,000.00	16,500.00	16,500.00	12,000.00
Business Development	2,250.00	2,250.00	2,250.00	2,250.00	3,750.00	4,000.00	5,500.00	11,250.00	8,750.00	17,000.00
Board Expenses	2,500.00	20,000.00	25,000.00	5,000.00	5,000.00	8,000.00	1,000.00	7,706.25	9,612.00	15,000.00
<b>Total Operational Expense</b>	<b>1,007,787.50</b>	<b>680,753.81</b>	<b>650,513.84</b>	<b>494,554.04</b>	<b>615,767.65</b>	<b>702,871.14</b>	<b>689,004.61</b>	<b>876,687.33</b>	<b>931,635.13</b>	<b>886,098.39</b>
<b>Training &amp; Support</b>										
Training-All	3,225,914.81	2,825,607.14	1,821,463.45	2,562,652.53	3,933,162.82	4,599,307.23	4,729,048.86	5,593,791.79	5,117,202.44	6,078,456.50
<b>Total Training &amp; Support</b>	<b>3,225,914.81</b>	<b>2,825,607.14</b>	<b>1,821,463.45</b>	<b>2,562,652.53</b>	<b>3,933,162.82</b>	<b>4,599,307.23</b>	<b>4,729,048.86</b>	<b>5,593,791.79</b>	<b>5,117,202.44</b>	<b>6,078,456.50</b>
<b>Contracts</b>										
Specific Funding	-	-	75,000.00	75,000.00	75,000.00	75,000.00	75,000.00			
Youth	-	-	-	-	-	-	-			
Educational Programs	-	-	-	-	-	-	-	850,000.00	950,000.00	
Allocations	-	-	-	-	-	-	-	1,946,640.00	1,978,684.00	65,175.00
TANF	-	-	-	-	(89,415.30)	-	-			
<b>Total Contracts</b>	<b>-</b>	<b>-</b>	<b>75,000.00</b>	<b>75,000.00</b>	<b>(14,415.30)</b>	<b>75,000.00</b>	<b>75,000.00</b>	<b>2,000,640.00</b>	<b>2,868,684.00</b>	<b>1,055,175.00</b>
Depr/Amort	71,708.86	123,178.50	71,125.00	71,125.00	71,125.00	71,125.00	71,125.00			
<b>Total Operating Expenditures</b>	<b>12,441,736.54</b>	<b>11,118,311.78</b>	<b>11,349,461.97</b>	<b>11,439,344.69</b>	<b>13,361,444.83</b>	<b>14,161,620.28</b>	<b>13,954,645.01</b>	<b>17,969,062.82</b>	<b>18,535,296.02</b>	<b>16,295,473.27</b>
<b>Excess of Revenues over Expenditures</b>	<b>(70,741.94)</b>	<b>(450.99)</b>	<b>(71,723.32)</b>	<b>(483.25)</b>	<b>2,067.65</b>	<b>185.97</b>	<b>(5,100.49)</b>	<b>27,361.37</b>	<b>2,743.60</b>	<b>23,754.06</b>