

July 2022 - June 2023 Regional Targeted Occupations List

07/13/22

Sorted by Occupational Title

Local Workforce Development Area 24 - Charlotte, Collier, Glades, Hendry, and Lee Counties

Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 80 annual openings Regionally with any positive growth OR 500 Statewide with 1.6% growth OR 1,200 Statewide with any positive growth
- 3 Regional Mean Wage of \$16.44/hour and Entry Wage of \$13.43/hour. State Mean Wage of \$16.14/hour and Entry Wage of \$13.18/hour
- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$25.75/hour and Entry Wage of \$16.44/hour

SOC Code†	HSHW††	Occupational Title†	Regional				Statewide				FLDOE Training Code	In EFI Targeted Industry?	Qualifying Level†††
			Annual % Growth	Annual Openings	2020 Hourly Wage Mean	2020 Hourly Wage Entry	Annual % Growth	Annual Openings	2020 Hourly Wage Mean	2020 Hourly Wage Entry			
132011	HSHW	Accountants and Auditors	1.67	359	33.11	19.02	1.59	8,177	36.04	21.46	5	Yes	R
113012	HSHW	Administrative Services Managers	1.93	77	49.89	25.06	1.86	1,635	47.13	24.58	5	Yes	S
493011	HSHW	Aircraft Mechanics and Service Technicians	4.86	35	29.91	18.18	2.86	1,509	32.76	19.73	3	Yes	S
274011		Audio and Video Technicians	2.90	30	21.46	13.39	3.63	932	24.00	14.18	4	No	S
493023		Automotive Service Technicians and Mechanics	0.99	49	18.91	12.68	1.03	1,754	21.79	13.91	3	Yes	S
433031		Bookkeeping, Accounting, and Auditing Clerks	0.42	587	21.38	14.08	0.52	11,538	20.36	13.81	4	Yes	R
472021		Brickmasons and Blockmasons	0.90	96	20.30	15.52	0.60	555	20.56	15.38	3	No	R
493031		Bus and Truck Mechanics and Diesel Engine Specialists	1.49	63	24.29	16.88	1.63	1,356	24.01	16.64	3	Yes	S
533052		Bus Drivers, Transit and Intercity	2.39	49	17.28	N/A	2.74	1,754	20.76	14.27	3	No	S
131020	HSHW	Buyers and Purchasing Agents	0.54	93	28.56	18.59	0.33	2,324	31.36	18.98	4	Yes	R
535021		Captains, Mates, and Pilots of Water Vessels	2.22	41	35.84	14.56	1.96	532	39.00	14.77	3	Yes	S
435011		Cargo and Freight Agents	3.90	31	17.92	11.82	1.63	826	21.40	14.08	3	Yes	S
472031		Carpenters	1.65	813	20.74	15.33	1.29	6,614	20.22	14.57	3	No	R
472051		Cement Masons and Concrete Finishers	1.52	199	20.35	15.47	1.06	1,579	19.14	14.26	3	No	R
351011	HSHW	Chefs and Head Cooks	2.41	197	33.90	21.45	2.90	1,880	26.59	15.31	3	No	R
111011	HSHW	Chief Executives	0.23	100	87.88	38.48	0.17	2,249	93.09	36.88	5	Yes	R
399011		Childcare Workers (for Apprenticeship only)	1.54	274	13.61	10.53	1.54	6,235	13.25	10.22	3	No	R
172051	HSHW	Civil Engineers	0.98	54	44.32	27.48	1.44	1,470	45.22	27.52	5	Yes	S
131031	HSHW	Claims Adjusters, Examiners, and Investigators	1.16	27	32.27	19.04	0.34	2,054	31.58	20.20	3	Yes	S
212011		Clergy	0.91	77	27.81	18.74	1.10	1,426	24.58	15.27	5	Yes	S
292010	HSHW	Clinical Laboratory Technologists and Technicians	1.69	103	30.55	16.59	1.67	1,607	25.47	15.07	4	Yes	R
532012	HSHW	Commercial Pilots	2.20	11	50.71	27.71	2.00	538	60.80	24.50	3	Yes	S
211099		Community and Social Service Specialists, All Other	2.74	90	19.45	15.57	1.30	1,274	20.53	15.05	5	No	R
131141	HSHW	Compensation, Benefits, and Job Analysis Specialists	1.79	19	31.05	18.94	1.94	688	27.61	18.52	4	Yes	S
131041	HSHW	Compliance Officers	1.98	87	30.96	17.25	1.48	2,245	33.00	17.49	3	Yes	R
113021	HSHW	Computer and Information Systems Managers	2.56	61	70.21	41.96	2.58	2,129	70.34	44.67	5	Yes	S
151241	HSHW	Computer Network Architects	2.11	12	55.80	33.44	2.14	737	53.64	32.80	5	Yes	S
151231	HSHW	Computer Network Support Specialists	1.82	25	30.02	19.32	1.66	834	31.77	18.35	3	Yes	S
151299	HSHW	Computer Occupations, All Other	1.61	37	26.67	16.68	1.64	1,186	38.03	19.27	3	Yes	S
151211	HSHW	Computer Systems Analysts	2.87	66	39.31	25.84	2.13	2,676	42.29	25.33	4	Yes	S
151232		Computer User Support Specialists	2.30	152	23.63	16.33	2.13	4,313	24.89	15.43	3	Yes	R
474011	HSHW	Construction and Building Inspectors	1.60	71	30.74	23.22	1.25	1,208	29.39	18.84	3	Yes	S
119021	HSHW	Construction Managers	2.15	272	47.31	25.99	2.10	3,342	50.70	28.86	4	No	R
333012		Correctional Officers and Jailers	0.19	100	21.66	15.52	-0.47	2,640	21.89	15.64	3	No	R
131051	HSHW	Cost Estimators	1.31	112	34.27	22.14	1.10	1,318	31.39	19.39	4	No	R
151245	HSHW	Database Administrators and Architects	2.54	16	41.62	24.35	2.38	725	46.29	26.88	4	Yes	S

Source: Florida Department of Economic Opportunity, Bureau of Workforce Statistics and Economic Research (WSER)

July 2022 - June 2023 Regional Targeted Occupations List

07/13/22

Sorted by Occupational Title

Local Workforce Development Area 24 - Charlotte, Collier, Glades, Hendry, and Lee Counties

Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 80 annual openings Regionally with any positive growth OR 500 Statewide with 1.6% growth OR 1,200 Statewide with any positive growth
- 3 Regional Mean Wage of \$16.44/hour and Entry Wage of \$13.43/hour. State Mean Wage of \$16.14/hour and Entry Wage of \$13.18/hour
- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$25.75/hour and Entry Wage of \$16.44/hour

SOC Code†	HSHW††	Occupational Title†	Regional				Statewide				FLDOE Training Code	In EFI Targeted Industry?	Qualifying Level†††
			Annual % Growth	Annual Openings	2020 Hourly Wage Mean	2020 Hourly Wage Entry	Annual % Growth	Annual Openings	2020 Hourly Wage Mean	2020 Hourly Wage Entry			
319091		Dental Assistants	1.94	149	20.88	16.10	1.51	2,649	19.80	15.22	3	Yes	R
472081		Drywall and Ceiling Tile Installers	2.17	162	19.05	14.76	1.41	787	17.95	12.46	3	No	R
173023	HSHW	Electrical and Electronic Engineering Technologists and Technicians	N/A	N/A	27.75	17.97	1.78	731	28.99	17.65	4	Yes	S
472111		Electricians	1.57	311	21.57	15.64	1.91	5,609	22.06	15.51	3	No	R
252021	HSHW	Elementary School Teachers, Except Special Education	0.90	348	31.08	22.76	0.89	5,795	27.66	17.68	5	No	R
292042		Emergency Medical Technicians	-	91	19.48	15.05	-	-	-	-	3	Yes	R
132098	HSHW	Financial and Investment Analysts, Financial Risk Specialists, and Financial Specialists	1.77	74	38.75	18.28	1.86	2,229	36.70	20.72	3	Yes	S
113031	HSHW	Financial Managers	2.77	143	53.28	29.81	2.77	3,444	65.55	33.81	5	Yes	R
332011	HSHW	Firefighters	1.86	127	29.21	19.85	1.13	1,618	25.35	15.95	3	No	R
471011	HSHW	First-Line Supervisors of Construction Trades and Extraction Workers	1.76	592	31.06	19.63	1.60	5,670	30.37	19.97	4	No	R
351012		First-Line Supervisors of Food Preparation and Serving Workers	2.25	863	17.55	13.81	2.59	11,814	19.00	12.89	3	No	R
371011		First-Line Supervisors of Housekeeping and Janitorial Workers	2.55	102	21.29	14.46	2.69	2,358	19.38	12.93	3	No	R
371012	HSHW	First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	2.69	226	26.23	18.71	2.37	1,754	23.97	15.45	3	No	R
491011	HSHW	First-Line Supervisors of Mechanics, Installers, and Repairers	1.52	214	29.83	19.23	1.62	3,138	30.83	19.59	3	No	R
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers	0.53	100	45.82	25.57	0.40	2,343	40.97	22.70	4	No	R
431011	HSHW	First-Line Supervisors of Office and Administrative Support Workers	0.94	634	27.61	17.66	0.84	11,717	28.26	17.81	4	Yes	R
391098		First-Line Supervisors of Personal Service and Entertainment and Recreation Workers, Except Gambling Services	2.71	145	27.07	14.52	2.62	1,992	22.64	14.38	3	No	R
511011	HSHW	First-Line Supervisors of Production and Operating Workers	1.45	113	28.46	19.49	1.42	2,722	29.36	18.69	3	Yes	R
411011		First-Line Supervisors of Retail Sales Workers	1.15	734	22.76	13.88	0.88	10,637	22.76	14.22	3	No	R
531047		First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors	N/A	N/A	N/A	N/A	1.75	2,868	27.03	16.93	3	Yes	S
119051	HSHW	Food Service Managers	1.64	210	33.73	20.99	1.81	3,364	28.03	17.18	4	No	R
111021	HSHW	General and Operations Managers	1.87	825	49.01	23.21	1.92	14,755	51.80	23.11	4	Yes	R
271024		Graphic Designers	1.60	86	23.45	14.40	1.43	1,759	24.81	15.68	4	Yes	R
499021		Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1.14	296	24.68	17.74	1.48	3,701	21.85	15.26	3	No	R
533032		Heavy and Tractor-Trailer Truck Drivers	1.85	485	20.55	14.75	1.34	12,116	20.74	13.91	3	No	R
131071	HSHW	Human Resources Specialists	1.68	152	28.27	18.72	1.74	4,239	29.54	18.50	5	Yes	R
499041	HSHW	Industrial Machinery Mechanics	1.77	81	26.18	19.10	2.37	1,585	24.71	16.39	3	Yes	R
537051		Industrial Truck and Tractor Operators	1.21	69	19.27	13.30	1.22	3,260	18.48	13.27	3	Yes	S
151212	HSHW	Information Security Analysts	N/A	N/A	N/A	N/A	4.93	883	45.77	27.75	3	Yes	S
413021		Insurance Sales Agents	2.77	274	29.37	14.37	1.49	5,427	29.60	15.06	3	Yes	R
271025	HSHW	Interior Designers	1.58	89	26.62	18.85	1.28	549	25.68	14.41	4	Yes	R
292061		Licensed Practical and Licensed Vocational Nurses	2.14	257	21.29	16.53	1.72	4,214	22.45	18.33	3	Yes	R
132072	HSHW	Loan Officers	-0.10	55	37.45	16.86	0.85	1,394	36.61	17.13	4	Yes	S
119081	HSHW	Lodging Managers	0.26	46	28.46	21.22	1.97	543	31.72	17.69	4	No	S
131081		Logisticians	2.78	19	19.74	16.75	1.79	871	30.53	20.00	5	Yes	S

Source: Florida Department of Economic Opportunity, Bureau of Workforce Statistics and Economic Research (WSER)

July 2022 - June 2023 Regional Targeted Occupations List

07/13/22

Sorted by Occupational Title

Local Workforce Development Area 24 - Charlotte, Collier, Glades, Hendry, and Lee Counties

Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 80 annual openings Regionally with any positive growth OR 500 Statewide with 1.6% growth OR 1,200 Statewide with any positive growth
- 3 Regional Mean Wage of \$16.44/hour and Entry Wage of \$13.43/hour. State Mean Wage of \$16.14/hour and Entry Wage of \$13.18/hour
- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$25.75/hour and Entry Wage of \$16.44/hour

SOC Code†	HSHW††	Occupational Title†	Regional				Statewide				FLDOE Training Code	In EFI Targeted Industry?	Qualifying Level†††
			Annual % Growth	Annual Openings	2020 Hourly Wage Mean	2020 Hourly Wage Entry	Annual % Growth	Annual Openings	2020 Hourly Wage Mean	2020 Hourly Wage Entry			
514041		Machinists	0.35	63	22.76	15.63	1.71	1,100	20.93	14.51	3	Yes	S
499071		Maintenance and Repair Workers, General	1.90	734	18.50	13.55	1.81	11,468	17.33	14.58	3	Yes	R
131111	HSHW	Management Analysts	2.78	297	38.70	21.24	2.47	7,009	40.46	20.29	5	Yes	R
131161		Market Research Analysts and Marketing Specialists	3.88	309	26.04	14.90	3.46	5,811	29.84	15.98	5	Yes	R
112021	HSHW	Marketing Managers	2.63	56	60.03	31.00	2.23	1,342	72.48	36.91	5	Yes	S
119111	HSHW	Medical and Health Services Managers	4.20	138	55.96	32.54	N/A	N/A	51.85	29.75	5	Yes	R
319092		Medical Assistants	2.99	543	17.55	13.99	3.14	8,736	16.74	13.51	3	Yes	R
292098		Medical Dosimetrists, Medical Records Specialists, and Health Technologists and Tech	2.08	116	20.02	14.20	1.70	2,227	21.04	14.20	3	Yes	R
436013		Medical Secretaries and Administrative Assistants	2.09	207	16.85	13.78	1.89	4,368	16.33	13.53	3	Yes	R
131121		Meeting, Convention, and Event Planners	2.44	56	24.33	13.20	2.56	1,018	24.20	14.10	4	No	S
252022	HSHW	Middle School Teachers, Except Special and Career/Technical Education	0.90	166	31.72	24.30	0.89	2,512	28.76	20.07	5	No	R
311131		Nursing Assistants	-	631	17.04	15.00	-	-	-	-	3	Yes	R
151244	HSHW	Network and Computer Systems Administrators	1.51	39	35.40	24.41	1.76	1,513	39.71	25.41	4	Yes	S
472073		Operating Engineers and Other Construction Equipment Operators	1.37	168	21.13	15.21	1.32	2,593	20.44	14.77	3	No	R
472141		Painters, Construction and Maintenance	2.02	471	17.37	13.66	1.40	3,131	18.12	13.79	3	No	R
232011		Paralegals and Legal Assistants	1.89	163	24.45	17.70	1.95	3,937	25.10	16.95	3	Yes	R
292043		Paramedics	-	104	24.41	19.61	-	-	-	-	3	Yes	R
132052	HSHW	Personal Financial Advisors	1.40	89	44.77	19.07	1.88	1,837	49.46	17.41	5	No	R
119198	HSHW	Personal Service Managers, All Other; Entertainment and Recreation Managers, Except Gambling; and Managers, All Other	1.19	205	43.00	24.71	1.06	4,905	49.14	26.79	5	No	R
372021		Pest Control Workers	N/A	N/A	N/A	N/A	1.90	1,535	18.85	13.32	3	No	S
292052		Pharmacy Technicians	1.81	186	17.57	14.06	1.46	2,735	17.33	13.75	3	Yes	R
319097		Phlebotomists	2.35	37	16.02	13.33	2.86	1,116	16.68	13.36	3	Yes	S
312021	HSHW	Physical Therapist Assistants	3.88	99	29.92	21.87	3.82	1,121	30.28	21.23	4	Yes	R
291071	HSHW	Physician Assistants	4.68	50	49.79	28.97	4.71	780	52.96	37.40	5	Yes	S
472152		Plumbers, Pipefitters, and Steamfitters	1.13	222	21.23	16.32	1.49	3,412	21.92	15.59	3	No	R
333051	HSHW	Police and Sheriff's Patrol Officers	1.82	176	27.51	20.97	1.10	3,295	30.13	20.83	3	No	R
251199		Postsecondary Teachers, All Other	2.15	112	22.43	12.12	1.12	1,956	26.86	13.69	4	No	S
131198	HSHW	Project Management Specialists and Business Operations Specialists, All Other	2.13	397	35.28	16.52	1.88	10,076	35.31	18.03	4	Yes	R
119141	HSHW	Property, Real Estate, and Community Association Managers	1.65	254	30.82	18.40	1.34	3,134	29.99	17.14	4	No	R
292034	HSHW	Radiologic Technologists and Technicians	1.95	62	29.09	22.35	1.71	1,023	27.69	19.63	3	Yes	S
419021		Real Estate Brokers	2.03	51	18.77	11.42	1.65	754	32.12	14.88	3	No	S
291141	HSHW	Registered Nurses	1.87	726	33.71	26.13	1.54	12,883	33.42	25.51	4	Yes	R
291126	HSHW	Respiratory Therapists	3.22	61	29.06	26.35	2.92	685	28.91	24.43	4	Yes	S
472181		Roofers	2.06	404	20.42	15.35	1.59	3,032	19.63	14.17	3	Yes	R
112022	HSHW	Sales Managers	1.88	103	59.82	25.27	1.92	2,636	64.65	30.50	5	Yes	R
414012		Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	1.39	441	40.30	16.04	1.19	9,272	31.64	14.78	3	Yes	R

Source: Florida Department of Economic Opportunity, Bureau of Workforce Statistics and Economic Research (WSER)

July 2022 - June 2023 Regional Targeted Occupations List

07/13/22

Sorted by Occupational Title

Local Workforce Development Area 24 - Charlotte, Collier, Glades, Hendry, and Lee Counties

Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
- 2 80 annual openings Regionally with any positive growth OR 500 Statewide with 1.6% growth OR 1,200 Statewide with any positive growth
- 3 Regional Mean Wage of \$16.44/hour and Entry Wage of \$13.43/hour. State Mean Wage of \$16.14/hour and Entry Wage of \$13.18/hour
- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$25.75/hour and Entry Wage of \$16.44/hour

SOC Code†	HSHW††	Occupational Title†	Regional				Statewide				FLDOE Training Code	In EFI Targeted Industry?	Qualifying Level†††
			Annual % Growth	Annual Openings	2020 Hourly Wage Mean	2020 Hourly Wage Entry	Annual % Growth	Annual Openings	2020 Hourly Wage Mean	2020 Hourly Wage Entry			
414011		Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	1.97	85	43.15	16.53	1.49	2,439	44.18	18.61	3	Yes	R
252031	HSHW	Secondary School Teachers, Except Special and Career/Technical Education	0.90	186	32.95	24.30	0.89	3,598	29.58	20.07	5	No	R
413031	HSHW	Securities, Commodities, and Financial Services Sales Agents	0.94	130	33.19	17.85	1.44	3,268	37.35	18.33	5	No	R
492098		Security and Fire Alarm Systems Installers	1.16	83	24.49	16.74	1.99	785	21.74	15.08	3	No	R
472211		Sheet Metal Workers	1.73	84	19.03	13.73	1.52	958	20.44	14.40	3	No	R
211093		Social and Human Service Assistants	2.84	111	18.43	13.45	2.11	1,869	16.52	12.89	3	Yes	R
151252	HSHW	Software Developers and Software Quality Assurance Analysts and Testers	4.48	189	50.99	26.50	3.86	7,095	48.10	28.91	5	Yes	R
211018		Substance Abuse, Behavioral Disorder, and Mental Health Counselors	3.34	110	22.47	16.05	2.87	2,006	22.10	14.68	5	Yes	R
292055		Surgical Technologists	2.27	41	25.85	19.59	1.70	782	22.46	16.39	3	Yes	S
492022	HSHW	Telecommunications Equipment Installers and Repairers, Except Line Installers	0.16	81	26.21	17.50	1.04	2,280	27.56	18.44	3	No	R
472044		Tile and Stone Setters	3.45	113	21.24	16.11	2.53	771	18.88	14.33	3	No	R
292056		Veterinary Technologists and Technicians	1.93	81	18.33	13.66	3.39	1,020	17.07	12.50	4	Yes	R
151257	HSHW	Web Developers and Digital Interface Designers	2.30	30	27.00	13.44	2.35	803	32.55	18.24	3	Yes	S
514121		Welders, Cutters, Solderers, and Brazers	1.11	79	26.09	15.05	1.68	1,746	21.04	15.19	3	Yes	S

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

N/A = Not available (either due to lack of data, or as a result of suppression requirements to protect confidentiality).

†††Qualifying Level:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria, but does not reach regional criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.